#### **Operational Transformation to Realize Value**

**Gene Likins – VMware** 

**March 2016** 

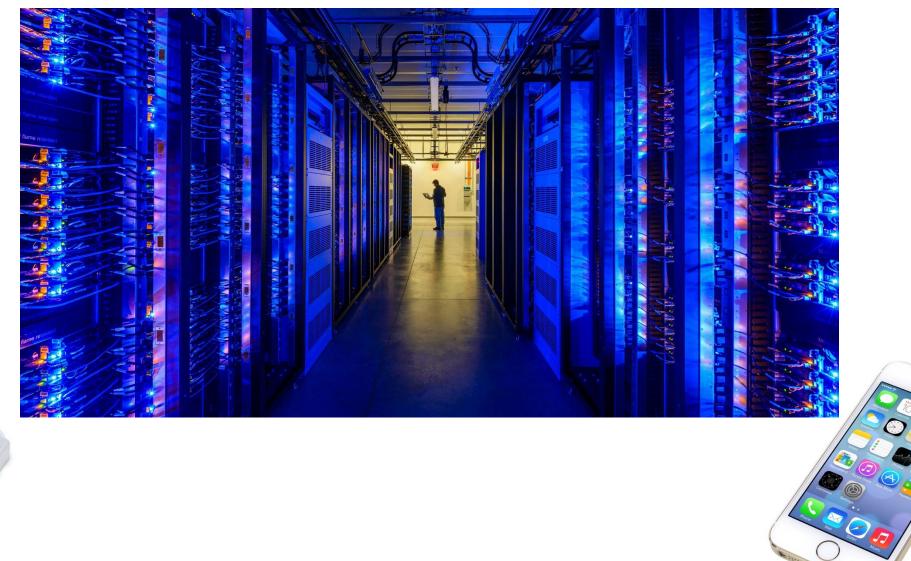
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### The Evolution of VMware, Cloud and Accelerate/OTS

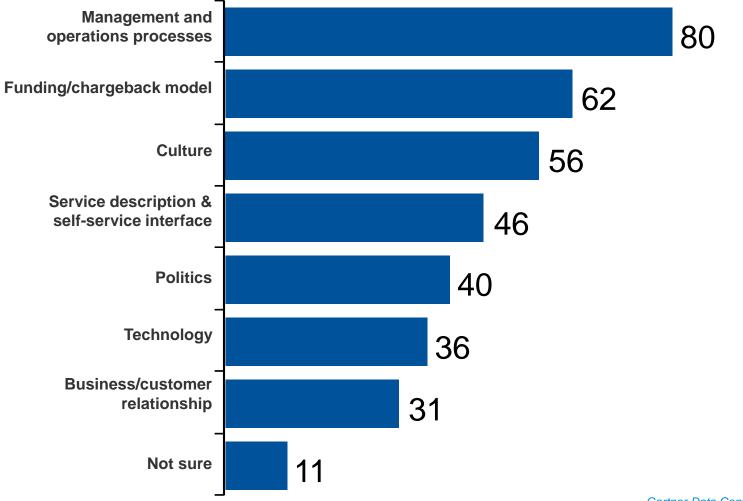


### How IT must be service oriented....





#### Challenges to IT Transformation involve people more than technology



Gartner Data Center Conference Poll



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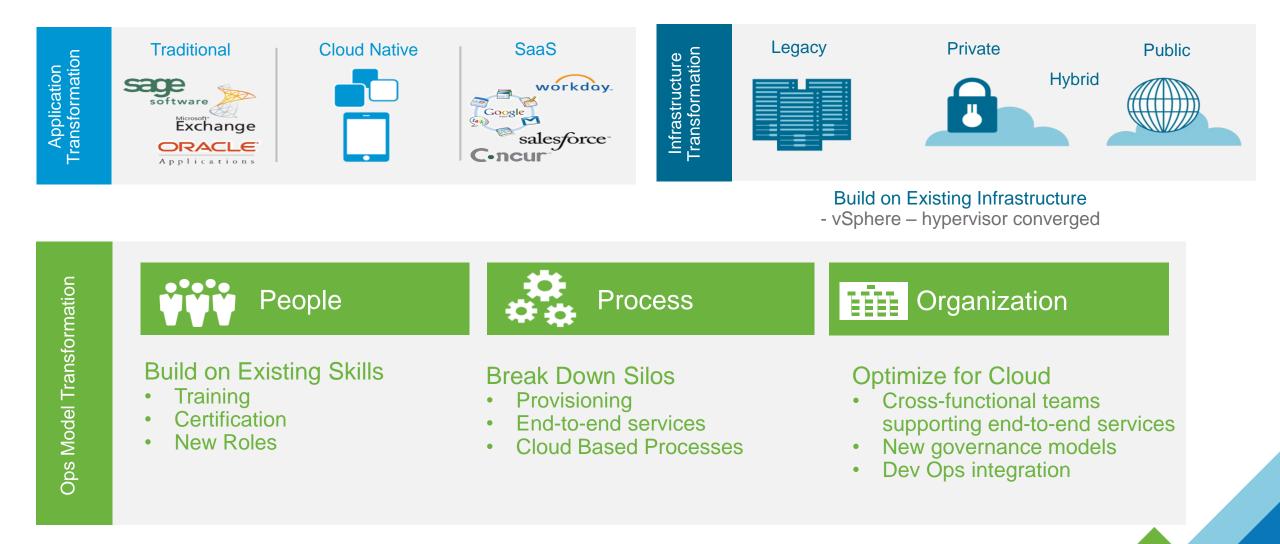
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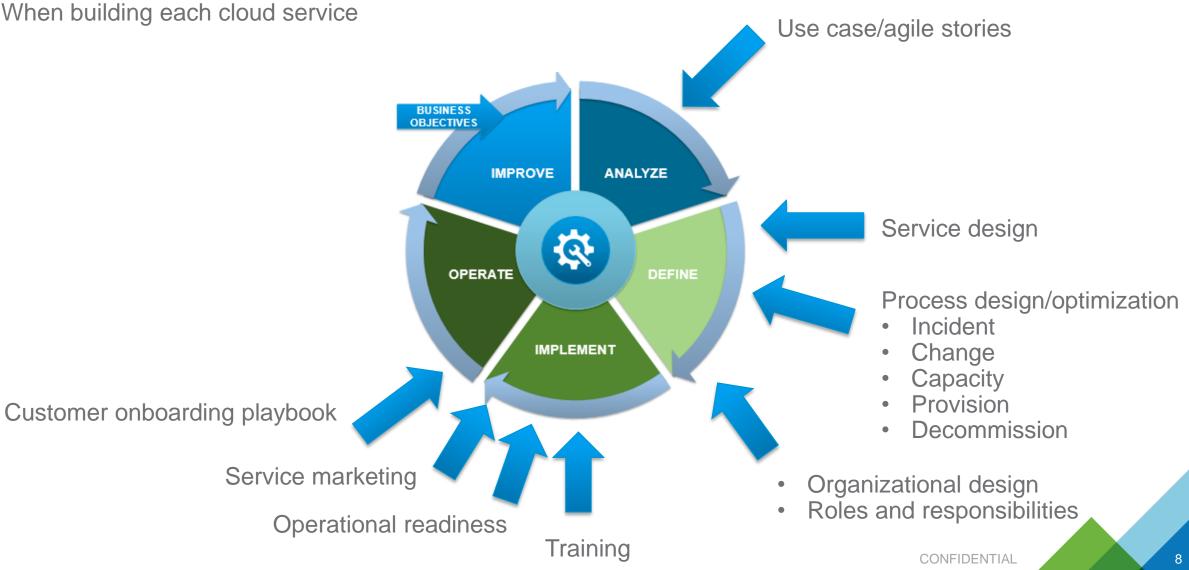
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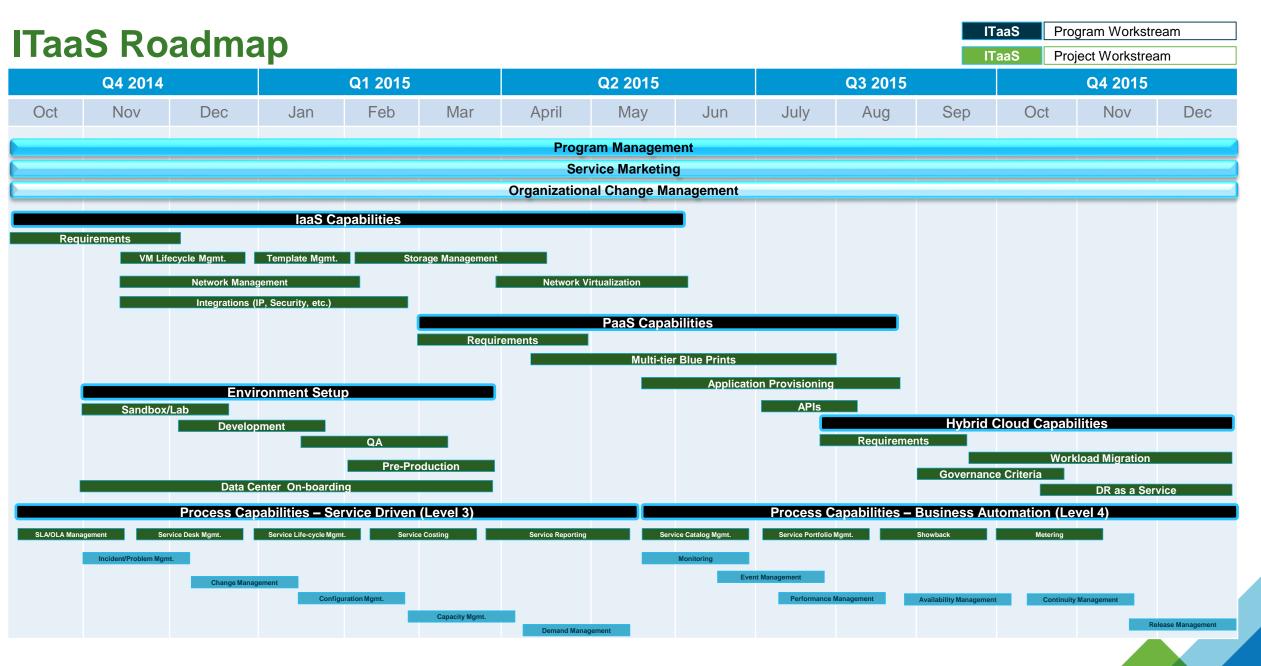
#### CIO Paradox Requires More than Technology



## **Key Activities That Customers Skip**

When building each cloud service



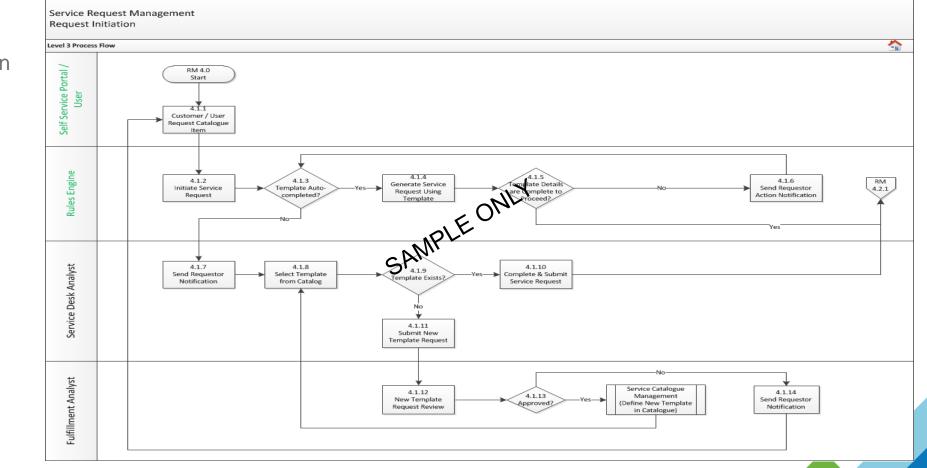


### **Level 3 Process Flow Example**

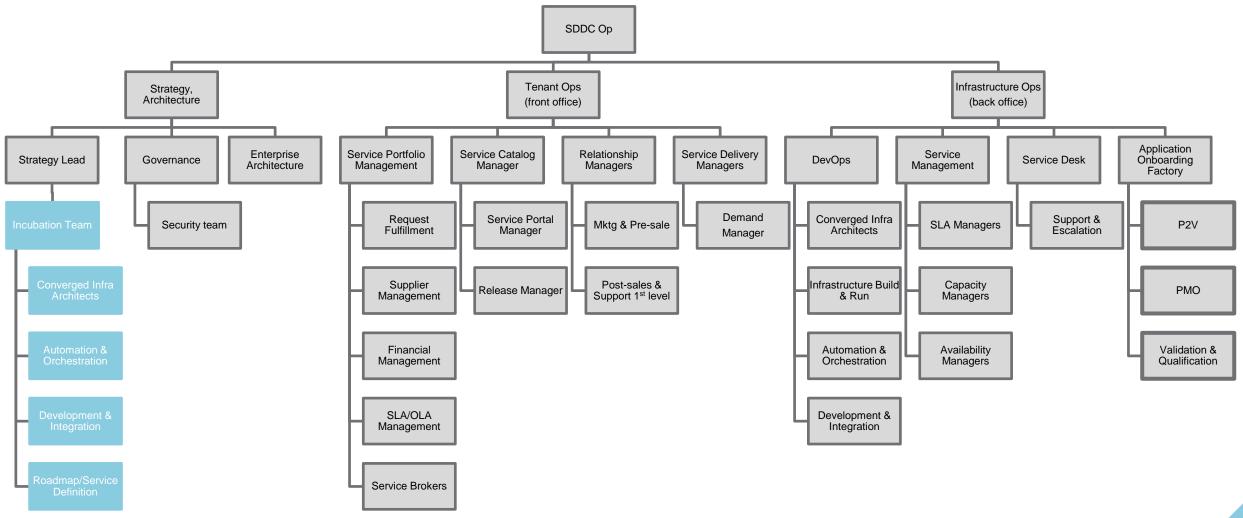
While a Level 1 and 2 process workflows outline the higher level work flows, the next level of detail is provided via the Level 3 documentation. This is customized to our Client's environment and organization.

#### Includes:

- Swim lanes per actor
- Activity blocks and decision blocks
- Links to input / output processes



## **SDDC Organization Day "0"**





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